

An aerial photograph of a port at night, showing a large cargo ship docked at a pier. Several yellow gantry cranes are positioned along the pier, and stacks of colorful shipping containers (blue, green, red) are visible. The city skyline is illuminated in the background under a twilight sky with pink and blue hues. A yellow text box is overlaid on the left side of the image.

Export Action Plan for Chh.Sambhajinagar District

**Chh. Sambhajinagar Region,
Maharashtra**

July 2024

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1 District Profile

1.1 Introduction

The Chh.Sambhajinagar district is the tourist district of India having several heritage monuments. The district is rich in monuments, historical and religious tourist places like Ajanta, Ellora and Pitalkhora caves, Grishneshwar temple (one of the twelve Jyotirlingas of India), Paithan (famous for exuberant Paithani sarees), Daulatabad fort, Bibi-Ka-Maqbara, hence, it deserves the label as Tourist District of India.

1.2 Administrative Profile

The administrative headquarters of Chh.Sambhajinagar district is Chh.Sambhajinagar city, the largest city in the Marathwada region. The district is divided into five subdivisions and ten tehsils namely Chh.Sambhajinagar rural, Chh.Sambhajinagar Upper Tehsil, Kannad, Soygaon, Sillod, Phulambri, Khultabad, Vaijapur, Gangapur and Paithan. The city of Chh.Sambhajinagar is known for its 52 gates and has been called the "City of Gates". It is the fourth-most populous urban area in Maharashtra Chh.Sambhajinagar. The city is known as a major production center of cotton textile and artistic silk fabrics. A fine blend of silk with locally grown cotton was developed as Himroo textile. Paithani silk sarees are also made in Chh.Sambhajinagar. The name of this cloth is derived from Paithan town. While the business of Himru Shali and Paithan has declined a lot in the past, industries like Chh.Sambhajinagar Silk Mills and Standard Silk Mills still produce silk and Himru textiles.

1.3 Location and Geography

Chh.Sambhajinagar district is one of the 36 districts of the state of Maharashtra in western India. It borders districts of Nashik to the west, Jalgaon to the north, Jalna to the east, and Ahmednagar to the south. Chh.Sambhajinagar district is located mainly in the Godavari River Basin and partly in the Tapti River Basin. The district is located between 19 and 20 degrees north longitude and between 74 and 76 degrees east latitude, covering an area of 10,100 Sq. km. of which 37.55% is urban and the rest is rural. The rainy season lasts from June through September and the average rainfall is 734 mm. The temperature ranges from 14 to 40 degrees Celsius on average.

In Chh.Sambhajinagar district total forest area is 135.75 sq. km. As compared to Maharashtra, the forest area of the district is 9.03%. The main rivers in Chh.Sambhajinagar district are Godavari, Tapi, Purna, Shivna and Kham. The rivers, Dudhna, Galhati and Girja are the sub rivers of Godavari.

1.4 Demographic Profile

According to the 2011 census, Chh.Sambhajinagar District has a population of 3,701,282 inhabitants and a population density of 365 inhabitants per sq. km. It is 72nd most populous district in India out of 640 total districts, and the population growth rate between 2001 and 2011 was 27.33%. The district has a sex ratio of 917 females for every 1000 males and a literacy rate of 80.4%.

1.5 Logistic Infrastructure Profile

- ▶ Inland Container Depot (ICD), Maliwada is 4 km. away from Chh.Sambhajinagar city. The JNPT (352 km., 07.00 hrs.) and Dighi (235 km., 05.00hrs.) are the nearest seaport and dry port available for district.
- ▶ Jalna dry port (59 km., 01.00 hr.) which is in catchment area of JNPT, work is in progress and will improve cargo movement to the port. The main objective of this project is to deliver agricultural and industrial products from Marathwada directly to Nhava Sheva Port Trust in Mumbai. The Mumbai-Nagpur Samruddhi Highway work is in progress which is passing near to this dry port. Through this, the products will be delivered directly to Mumbai.

- ▶ As discussed in DEPC meeting, it was proposed that on Mumbai-Nagpur Samruddhi Highway, the warehouse facilities should be planned.

1.5.1 Road Transport

Chh.Sambhajinagar district is connected by road to various major cities in Maharashtra and other states. National Highway No. 52 passes through Chh.Sambhajinagar city. The other districts, Jalna, Pune, Ahmednagar, Nagpur, Beed and Mumbai are connected by road and the route is currently being converted into National Highway Standard Four Lane Road. The new Nagpur-Chh.Sambhajinagar-Mumbai Samruddhi Express Highway is also being developed.

The proposed Chh.Sambhajinagar-Shirdi Highway and Mumbai-Nagpur Bullet Train are beneficial for development of the region.

The main routes are as mentioned below,

- ▶ Mumbai – Chh.Sambhajinagar
- ▶ Hyderabad – Chh.Sambhajinagar
- ▶ Nagpur – Chh.Sambhajinagar
- ▶ Dhule – Chh.Sambhajinagar
- ▶ Pune – Chh.Sambhajinagar
- ▶ Solapur – Chh.Sambhajinagar

▶ Intercity Transport

The "Maharashtra State Road Transport Corporation" (MSRTC) and numerous other private bus operators provide a bus service to all parts of the state. Private buses have an established network to connect the city with all the major cities in Maharashtra and other states.

▶ Intracity transport

Chh.Sambhajinagar Municipal Transport (AMC) is an intra-city bus service which covers almost all parts of the city and also connects to the more distant industrial suburbs. AMT (Chh.Sambhajinagar Municipal Transport) intra-city buses ply throughout the city including the outskirts and connect different parts of the city and adjoining suburbs together.

1.5.2 Rail Transport

Chh.Sambhajinagar (Station Code: AWB) is a railway station on the Secunderabad-Manmad Broad Gauge Railway in the Nanded section of the South-Central Railway. The Manmad-Kachiguda Broad gauge railway line emanates from the Mumbai-Bhusawal-Howrah trunk route at Manmad and is an important traffic artery in Chh.Sambhajinagar District.

The main routes are as mentioned below,

- ▶ Hyderabad - Nanded - Chh.Sambhajinagar
- ▶ Bangalore - Secunderabad - Parbhani - Chh.Sambhajinagar
- ▶ Delhi - Chh.Sambhajinagar - Delhi
- ▶ Mumbai - Chh.Sambhajinagar - Mumbai - Janshatabdi Express (daily service)
- ▶ Nandigram Express Nagpur to Mumbai - via - Chh.Sambhajinagar (daily service)
- ▶ Devgiri Express Nanded to Mumbai - via - Chh.Sambhajinagar to Mumbai (daily service)
- ▶ Tapovan Express (daily service)

The service available for the destinations: Shirdi, Nashik, Pune, Amritsar, Ambala, Nizamabad, Kurnool, Renigunta, Visakhapatnam, Erode, Madurai, Bhopal, Gwalior, Vadodara, Chennai, Tirupati, Rameshwaram, Ahmedabad & Rajkot

1.5.3 Air Transport

Chh.Sambhajinagar International Airport is located at Chikalthana, 10 km from the central bus stand of Chh.Sambhajinagar city. The flights are available to Hyderabad, Delhi, Udaipur, Mumbai, Chennai, Bangalore, Ahmadabad, Jaipur and Nagpur. The international airlines have been available for Hajj since 2008. The Airport facilities include aircraft fueling, night landing with navigational aids, aircraft parking, CAT VII airport firefighting and rescue service. A well-equipped terminal building has VIP lounges, departure and arrival lounges, transit suites and snooze cabins, visitors' waiting area, and a cafeteria.

1.6 Agricultural Profile

The Chh.Sambhajinagar district is spread over an area of 10.08 lakh hectares, out of which area under cultivation is 8.52 lakh hectares and net sown area is 7.15 lakhs hectares. Out of the total population of the district, 84.2 % population is dependent on agriculture and allied sector.

Agriculture plays an important role in the district economy. The agriculture in the Chh.Sambhajinagar district is diversified, wide range of crops are grown in the district.

The major food grains are jowar, pearl millet, wheat and gram, among oilseeds soybean is major crop while cotton is major cash crop. The major crops of kharip season are cotton, bajra and corn and that of rabbi season are jowar, wheat and gram. The Vegetables like onion, tomato, chilly, brinjal, cauliflower, potato, turmeric, and ginger are produced in the district. Huge quantities of mango and pomegranates are available in the district which can be traded globally in the market by providing adequate cold storage facilities.

The Operation Greens an integrated development scheme for tomato, onion and potato value chain can be suitably instrumentalized in the district, given its potential.

1.6.1 Major Agriculture and Horticulture Produce of District

Table 1.6.1 - Major Agriculture and Horticulture Produce of District

Sr No	Name of Product	Production in MT (2023-24)	Area under Production Hectare (2023-24)
1.	Cotton	79,135	3,89,900
2.	Maize	4,05,400	2,17,200
3.	Cereals	5.80,900	1,35,600
4.	Pulses	8,40,00	1,10,000
5.	Sweet Orange	3,25,820	23,270
6.	Pomegranate	58,800	4,900
7.	Mango	2924	729

Source: Ministry of Agriculture, GOI and Department of Agriculture, GOM (Horticulture latest updated for 2022-23)*

1.7 Industrial Profile

Chh.Sambhajinagar is a good example of efforts of government towards the balanced industrialization. The Maharashtra Industrial Development Corporation (MIDC) plays an important role in development of Chh.Sambhajinagar district industrial development. The main products are automobiles and vehicle spare parts, household electronics, beer and whiskey, leather, pharmaceuticals, rubber, seeds, and pesticides.

Chh.Sambhajinagar District Export Action Plan

The Shendra, Chikalthana and Waluj MIDC industrial areas are prominent industrial zones on the outskirts of the city, with various major multinational groups having set up manufacturing or processing plants in and around the city. There are five Special Economic Zones (SEZs) which have been approved by central government and these are, in automotive (Bajaj Auto), in pharmaceuticals (Inspira Pharma SEZ and Wockhardt), one in aluminium (Hindalco Aluminium) and another is Inspira Renewable Energy SEZ.

The Chh.Sambhajinagar city became third city in Maharashtra (after Pune & Nashik) to host an auto cluster namely Marathwada Auto Cluster (MAC). The electrical goods major Siemens has set up a plant for manufacturing of train coaches including superior quality bogies for locomotives, electric multiple units and metro coaches at Shendra MIDC Chh.Sambhajinagar. Many firms, in the sectors of automotive and auto components, pharmaceuticals and breweries, consumer durables, plastic processing, aluminium processing, agriculture and biotech, have their manufacturing bases in Chh.Sambhajinagar. Among pharmaceuticals, there is recombinant insulin manufacturing plant of Wockhardt (Wockhardt Biotech Park) in Chh.Sambhajinagar, which is largest Biopharmaceutical plant in India.

The Chh.Sambhajinagar - Jalna belt has presence of largest seed companies in India. Mahyco (research development and Production), Nath Seeds (research development and Production) Seminis seeds (research development and Production) and Monsanto (research development) are some of the big names in the industry.

Many renowned Indian and MNCs like Bajaj Auto, Endurance, Varroc, Audi India, Skoda Auto, Rucha Engineering, Indo German Tool Room, Cosmo Films, NRB bearings, Can-pack India, Wockhard, Siemens, Johnson & Johnson, Colgate-Palmolive, Endress Hauser, MAN Diesel, Sterlite Optical Technologies, Greaves Cotton, Goodyear, Mahyco / Monsanto, Garware, Ajanta Pharma, Glenmark Pharmaceuticals, Lupin Limited, Wipro, Orchid pharma and Nath Seeds have established themselves in the industrial estates of Chh.Sambhajinagar,

The modern retail Industry has made its presence felt in the form of Prozone, Best Prize and reliance malls and outlets. The Prozone Mall spread over 1 million square feet is the biggest in the region. The industry is a big employment generation.

► **Industries and Employment Generation in District up to 31 March 2024)**

The below mentioned table illustrates industries and employment generation of the district,

Table 1.7.1– Total Industries, Investment and Employment Generation

Sr. No.	Category	No. of Enterprises	Investment (INR crore)	Employment
1	Mega Unit			
2	Large Unit	173	11204	36274
	Total	173	11204	36274

Table – Total Industries, Investment and Employment Generation - MSME

Sr. No.	Category	No. of Enterprises			Investment in (INR Crore)			Employment Generation		
		Mfg	Service	Total	Mfg	Service	Total	Mfg	Service	Total
1	Micro	24797	50997	75794	1856.63	1975.5	3832.13	108755	164125	272880
2	Small	3919	6356	10275	4004.82	782.7	4787.52	57073	53395	110468
3	Medium	237	123	360	1899.07	497.84	2396.91	14517	6973	21490
	Total	28953	57476	86429	7760.52	3256.04	11016.56	180345	224493	404838

Source: DIC Chh.Sambhajinagar

► **Sugar factories in district,**

- Shri Sant Eknath Sahakari Sakhar Karkhana Ltd., Paithan
- Baramati Agro Ltd. (Unit-2), Kannad
- Mukteshwar Sugar Mills Ltd. Shendurwada
- Chhatrapati Sambhaji Raje Sakhar Udyog Ltd., Dindayalnagar
- Siddheshwar Sahakari Sakhar Karkhana Ltd., Maniknagar
- Vinayak Sahakari Sakhar Karkhana Ltd., Vijapur
- Gangapur Sahakari Sakhar Karkhana Ltd., Gangapur
- Deogiri Sahakari Sakhar Karkhana Ltd., Phulambri
- Renukadevi Sharad Sahakari Sakhar Karkhana Ltd., Pratibhanagar

1.8 Service Sector Profile

The major services which are provided in the district are as follows,

- Hotel and Tourism related Services
- Transport and Logistics Services
- Architectural Services and related Services
- Construction and Related Engineering Services
- Educational services
- Information Technology and Information Technology Enabled Services
- Printing and Publishing Services
- Accounting and Finance Services
- Distribution Services
- Advertising Services
- Environmental Services
- Communication Services

1.9 Industrial Infrastructure Profile

The details of industry wise area and developed plots is illustrated in below mentioned table,

Table 1.9.1 - MIDC Area in District

MIDC Name	Area in Hectare	Plots Developed
AURIC	4046.85	-
MIDC, Waluj	1513.28	1633
MIDC, Shendra (Five star)	902.88	452
MIDC, Chikalthana	633.18	778
MIDC, Paithan	285.51	278
MIDC, Station Area	34.95	86

Source: DIC Chh.Sambhajinagar

Table 1.9.2 - Special Economic Zone (SEZ) in District

Company Name	Sector	Area in Hectare
Wockhardt Ltd.	Pharmaceutical	107
Ajantha Project India Ltd.	Pharmaceutical	100
Glen Mark Pharma Ltd.	Pharmaceutical	11.89
Bajaj Auto Ltd.	Automobile	314

Source: DIC Chh.Sambhajinagar

Below mentioned infrastructure facilities provided by MIDC in major industrial areas of the district,

▶ **Roads**

- ▶ In Waluj MIDC area, roads within the MIDC area are of international standards with the main road being 60 meter wide and internal roads 30 meter wide. All roads have been provided with underground water distribution services. The roads are constructed with technique comprising of water bound macadam, dense bituminous macadam and premix seal surfacing to provide a smooth riding surface.
- ▶ In Shendra MIDC area, roads are of international standards with the main road being 66 meter wide and internal roads 30 and 25 meter wide. All roads have been provided with underground water distribution services. The roads are constructed with technique comprising of water bound macadam, dense bituminous macadam and premix seal surfacing to provide a smooth riding surface.
- ▶ In Chikalthana MIDC area, roads within the area are of international standards. The roads are 20 meter and 30 meter in width. The roads are constructed with technique comprising of water bound macadam, dense bituminous macadam and premix sea surfacing to provide a smooth riding surface. The roads and streetlights are managed by the Chh.Sambhajinagar Municipal Corporation.

▶ **Electricity**

- ▶ For Waluj MIDC area, MSEB has set up a dedicated 400 KV Sub-Station to meet the power requirement of the industrial area having a capacity of 630 MVA. Presently 350 MVA load is underutilization and with surplus load of 280 MVA. MSEB has established a 132 KV outgoing feeder at Waluj having capacity of 100 MVA. 11 KV and 33 KV level power supply as per the requirement is available in the area
- ▶ For Shendra MIDC area, 33 KV Sub-Station is established
- ▶ For Chikalthana MIDC area, MSEB has set up a dedicated 132KV substation having capacity of 100 MVA. The present power requirement of the area is about 75 MVA. There is a spare capacity of 25 MVA in the area.

▶ **Water**

- ▶ For Waluj MIDC area, a water scheme has been constructed by MIDC at Waluj. The water is sourced from the Jayakwadi dam on the Godavari River, 23 km. from Waluj. This scheme is presently supplying 72 mld. of water in the first phase. Raw water is purified according to WHO standards at the water treatment plant within the area.
- ▶ For Shendra MIDC area, the water is sourced from Jayakwadi Dam on Godavari River 23 km. from Waluj Industrial area where water treatment plant is located. The treated water from the treatment plant is supplied through 900 mm dia. MS pipeline to Chikalthana Industrial area and from Chikalthana industrial area through 600 mm dia. RCC PSC pipeline to Shendra industrial area. The scheme is presently designed to supply 15 MLD of water. The present consumption is 1.00 MLD.
- ▶ For Chikalthana MIDC area the water is sourced from Jayakwadi dam on Godavari River, 23 km. from Waluj industrial area where water treatment plant of 72 MLD is constructed. From there treated water of 27 MLD is supplied through 900 mm dia. MS pipeline to Chikalthana industrial area. The present water consumption of the industrial area is 12 MLD. Surplus capacity of 15 MLD is available.

▶ **Streetlights**

- ▶ In MIDC areas, well-designed streetlights provided on main as well as internal roads in the Industrial Area are with 150W and 70W HPSV (High Pressure Sodium Vapour) fittings on 11 metres and 9-meter-high steel tubular poles respectively.

▶ **Truck Terminus**

- ▶ In Waluj MIDC, a Truck terminus of 14,280 sq. m. has been established and is being managed through public participation.

1.10 Industrial Associations of the District

Table 1.10.1 - List of Industrial Association

Sr. No.	Name of Association	Industry Sector
1.	Chamber of Marathwada Industries and Agriculture, Chh.Sambhajinagar	Private and Public Sector including Small and Medium Enterprises (SME) , Multinational Corporations (MNC)
2.	Confederation of Indian Industries, Chh.Sambhajinagar	Private and Public Sector including Small and Medium Enterprises (SME) , Multinational Corporations (MNC)
3.	Waluj Industries Association	Private and Public Sector including Small and Medium Enterprises (SME) , Multinational Corporations (MNC)
4.	Marathwada Association of Small-Scale Industries and Agriculture, Chh.Sambhajinagar	Small Scale Industries and Agriculture
5.	Agricultural Implements Manufacturers Association	Agriculture
6.	Laghu Udyojak Sangh- Chh.Sambhajinagar District	Manufacturing

Source: DIC Chh.Sambhajinagar

1.11 Banking Facilities

Chh.Sambhajinagar district has major public sector and private bank branches including State Bank of India, Bank of Maharashtra, ICICI Bank, HDFC Bank, Axis Bank, Canara Bank, Syndicate bank and Central Bank of India.

1.12 Chh.Sambhajinagar District Strengths and Opportunities

▶ **Strengths of Chh.Sambhajinagar District**

- ▶ The Shendra, Chikalthana, and Waluj MIDC industrial areas are prominent industrial zones with major multinational giants that have set up manufacturing and processing plants in the industrial area.
- ▶ The district has emerged as a major hub for Auto & Auto components, Pharmaceutical, Engineering, Agro & food processing, and Breweries and Distilleries Industries in India,
 - ▶ **Auto & Auto Components** - The major players are Bajaj, Endurance, Varroc, Skoda Auto, NRB, Badve Auto, and Aurangabad Electricals, Greaves cotton etc . The major importing countries of the products are Europe, Australia, America, Gulf, and Southeast Asian countries.
 - ▶ **Pharmaceutical** - The major players are Wockhardt, Aatra Pharma, Inspira Pharma, Johnson & Johnson, Ajantha Pharma, Glenmark Pharma, Lupin, Orchid Pharma. The major importing countries of the products are USA, France, and Uganda.

- ▶ **Engineering** - The major players are Endress + Hauser, NRB, Parason Machinery, ,Hyosung Indi, Perkins India, Liebherr, Grind Masters, International Conveyors. The major importing countries of the products are UK, USA, Germany, France, and Italy.
 - ▶ **Agro and food processing** - The major players are Nath Seeds, Ajeet Seeds, Monsanto and Seminis, Frigorifico Allana, Pepsico. The major importing countries of the products are China, Vietnam, and Bangladesh.
 - ▶ **Breweries and Distilleries** - The major players are Shaw Wallance, United Breweries, Lilasons Pals, Carlsberg India, and Aurangabad Breweries.
 - ▶ The district has AURIC, a well-planned Greenfield Smart Industrial City being developed across an area of 10,000 acres as a part of DMIC (Delhi Mumbai Industrial Corridor).
- ▶ **Opportunities to attract Investment in the District**
- ▶ **Setting up the Textile park** - Chh.Sambhajinagar and its adjacent districts have huge production of cotton and evolved as one of the highest cotton production belts in the country. Considering the fact, that the Textile Park can be established in AURIC which brings investments as well as employment opportunities for the residents.
 - ▶ **Utilization of Infrastructure and trained manpower** - The district has emerged as one of the fastest growing industrial hubs due to the high availability of sector-specific infrastructure and trained manpower resources. The district must capitalize on these strengths to achieve next-level milestones.
 - ▶ **New Project Commissioning** - Currently 2 major projects are in the finalization stages in and around Chh.Sambhajinagar district, Jalna dry port, and Nagpur-Mumbai Samruddhi highway. The upcoming Jalna dry port will be having industrial, logistics, and export infrastructure facilities. Further to the commissioning of Jalna dry port, and Nagpur-Mumbai Samruddhi highway, due to the enhanced ecosystem, industrial development and export opportunities will be broadened for the district and overall region.
 - ▶ **Promoting major agro-based produce from the district** - Maize, Soyabean, and pulses are major agricultural produce of the district, and the allied agro-based industries can be boosted considering the raw material availability in the district.
 - ▶ **Promoting cultural heritage opportunities** -
 - ▶ The district has a cultural heritage of Himroo textile, a fine blend of silk with locally grown cotton developed as Himroo textile and Paithani silk saree with hand woven silk with rich, ornamental zari pallu and border, and uniquely rich & exclusive designs and motifs. Along with the current export trend, diversified opportunities can be explored to boost the export of these products.
 - ▶ The district has major tourist attractions like Ellora and Ajanta caves, Grishneshwar temple, Daulatabad fort, Gautala Autramghat tiger sanctuary, Biwi ka Makbara, Panchakki, etc. Tourists from all over the world are visiting these places. The district has to capitalize on this aspect because post-Covid the tourism and hospitality industries have ramped up throughout the world.

2 District Export Profile

2.1 Chh.Sambhajinagar District Export Scenario

The below mentioned table depicts Chh.Sambhajinagar district's export scenario as well as state's export contribution in India's total export and Chh.Sambhajinagar district's export contribution in state's total export.

Table 2.1.1 - District Export Scenario in FY 2021-2022

State and District Export Contribution - April 2021 to March 2022		
	Total Exports (INR crore)	Percentage Contribution
Maharashtra	5,45,083.85	17.33
Chh.Sambhajinagar District	26,502.45	4.86

Source: Directorate General of Commercial Intelligence and Statistics (DGCI&S)

Table 2.1.2 - District Export Scenario in FY 2022-2023

State and District Export Contribution - April 2022 to March 2023		
	Total Exports (INR crore)	Percentage Contribution
Maharashtra	5,81,439.42	16.05
Chh.Sambhajinagar District	24,985.65	4.29

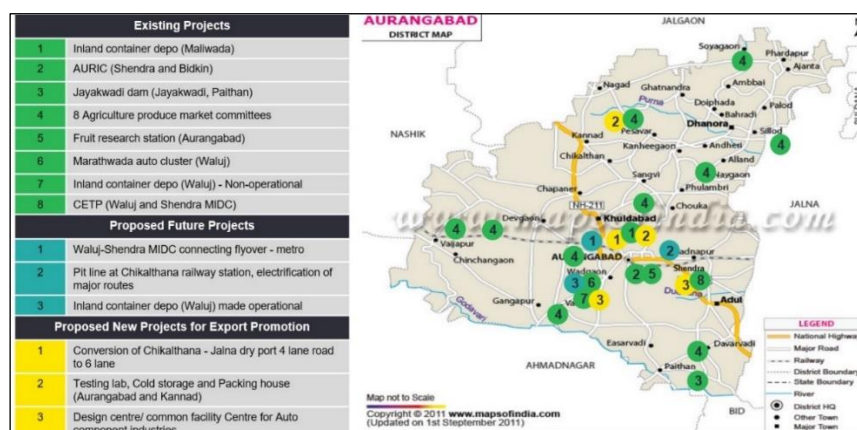
Source: Directorate General of Commercial Intelligence and Statistics (DGCI&S)

Table 2.1.3 - District Export Scenario in FY 2023-2024

State and District Export Contribution - April 2023 to March 2024		
	Total Exports (INR crore)	Percentage Contribution
Maharashtra	5,56,400.42	15.37%
Chh.Sambhajinagar District	24,192.8	4.3%

2.2 Existing and Proposed Infrastructure for Exports

The list and locations of key existing projects, proposed future projects and proposed new projects for Export Promotion in the district is as mentioned below



2.3 District Product Profile (ODOP, GI, Exporting and Export Potential Products)

Most of the product exported from the district are Auto Components, and Pharmaceutical Products. The exiting ODOP and GI product profile of the district is as mentioned below,

Table 2.3.1 – ODOP and GI Product Profile

Sr. No.	Product Name	GI No.	ODOP	HSN Code	Sector
1.	Marathwada Kesar Mango	499	Yes	08045020	Agriculture
				08045021	
2.	Auto Component	NA	Yes	87112029	Auto Components
				87089900	

Source: Directorate General of Commercial Intelligence and Statistics (DGCI&S)

* GI - Geographical Indicator, ODOP - One District One Product

Table 2.3.2 – Export Potential Product Profile

Sr. No.	Product Name	GI No.	ODOP	HSN Code	Sector
1.	Paithani Sarees and Fabrics	150 and 153	No	50072090	Textile and Handicrafts
				50072010	
				50079010	
2.	Himroo shawl	NA	No	62142010	
				62141020	
				62149050	
				62149060	
3.	Maize	NA	No	10059000	Agriculture
4.	Automobile assemblies	NA	No	NA	Automobile
5.	Motorcycles Components	NA	No	NA	Automobile
6.	Auto Strain Gauge	NA	No	NA	Automobile
7.	Machine Tools	NA	No	NA	Engineering
8.	Engineering Products	NA	No	NA	Engineering
9.	HDPE Tarpaulin shed	NA	No	NA	Manufacturing
10.	Steel Bars	NA	No	NA	Engineering
11.	Tablets	NA	No	NA	Pharma
12.	Cotton	NA	No	NA	Agriculture
13.	Edible Oil	NA	No	NA	Agriculture
14.	Pulses	NA	No	NA	Agriculture

2.3.1 Current Market for district's ODOP and GI Products

The main exporting countries for the district are Sri Lanka, Nepal, Qatar, United Kingdom, Egypt, Saudi Arabia. The below mentioned table illustrates current market for listed products,

Table 2.3.3 - Current Market for district's ODOP and GI Products

Sr. No.	Product Name	HSN Code	Major Market for Products
1.	Marathwada Kesar Mango	08045020, 08045021	UAE, Kuwait, UK, Qatar, Oman, Singapore, Germany, Canada, Baharain, Saudi Arabia
2.	Auto Component	87112029	Nigeria, Uganda, Congo, Kenya, Philippines, Colombia, Tanzania, Guatemala, Guinea, Benin
		87089900	Nepal, Romania, Italy, Peru, Egypt, Sri Lanka, Myanmar, Guatemala, USA, Iraq

Source: Directorate General of Commercial Intelligence and Statistics (DGCI&S)

2.3.2 Current Market for district's Key Export Potential Products

Table 2.3.4 - Current Market for Key Export Potential Products

Sr. No.	Product Name	HSN Code	Major Market for Products
1.	Paithani Sarees and Fabrics	50072090	UAE, Italy, Canada, Malaysia, USA, Singapore, UK, Chile, Qatar, Mauritius
		50072010	USA, UK, New Zealand, Fiji, Mauritius, Singapore, Sri Lanka, UAE, Switzerland, Australia
		50079010	Canada, USA, UK, France, South Africa, Slovak Republic, Russia, Malta
2.	Himroo Shawl	62142010	USA, UK, Qatar, Mauritius, Indonesia, UAE, France, Hong Kong, Canada, Netherlands
		62141020	UAE, Nigeria, Saudi Arabia, Germany, UK, Tanzania, Yemen, France, Netherlands, Korea
		62149050	UAE, France, Djibouti, South Africa, Tanzania, Canada, Senegal, Mexico, Germany, Netherland
		62149060	UAE, Tanzania, Malaysia, South Africa, Nigeria, Saudi Arabia, Afghanistan, Togo, France, Kenya
3.	Maize	10059000	Yemen, Nepal, Japan, UAE, Philippines, Sri Lanka, Hong Kong, Seychelles, Taiwan, Qatar

Source: Directorate General of Commercial Intelligence and Statistics (DGCI&S)

2.3.3 Current Market for existing Exporting Products from District

The major countries of export for Chh.Sambhajinagar district are Asian Countries, European Countries, Australia, America, Egypt, Germany, Canada, China, USA, UK, Turkey, Zimbabwe, Malaysia and South Africa. The below mentioned table illustrates current market for listed Export products from Chh.Sambhajinagar district

Table 2.3.4 - Export Product Market from Chh.Sambhajinagar District

Sr. No.	Product Name	HSN Code	Major Market for Products
1.	Level & Pressure measuring instrument	9026	Asia, Europe, Australia, Malaysia
2.	Ironing Board, Chair, Stool Raskog trolleys, certain Rod Brackets	94032010 73239490	Southeast Asia, Europe, Australia, America, Gulf Countries
3.	Plastic Toys	95030030	Europe, Latin America
4.	Multi-layer plastic tubes with caps	39239090	Europe, USA, Egypt
5.	Suspension for 2 & 3 wheelers, Transmission for 2 & 3 wheelers, braking system for 2 & 3 wheelers	30013035	Latin America, Africa, USA
6.	Motorcycles Components	87141090	Germany, Thailand, Italy
7.	PE cling film, Masking / Protective film, stretch / wrap film, PE protection film	39201019 39199090 39201012 39202090	USA, Spain, New Zealand, Belgium, Denmark, Sweden
8.	Non-stick Cookware	76151021 76151029	USA, China, Italy, Turkey, Japan, North America
9.	Polishing compounds, polishing tools, components, industrial brushes	34059010 39202096 59119020 84799090	Bangladesh, Sri Lanka, Germany, USA
10.	PVC fire retardant antistatic conveyor belts	39	USA, Canada, South Africa, Australia
11.	Film	84149019 56074900	Kenya, USA, Nepal
12.	Steel bars	72283022	USA, Colombia, Egypt
13.	Flowmeters	9026	Asia, Europe, Australia, Malaysia
14.	Level & Pressure measuring instrument	9028	Asia, Europe, Australia, Malaysia
15.	Machine & Mould for making plastic products	84775900 84807900	All Gulf Countries, Asia, Africa, Australia, Myanmar
16.	Carbon steel billets, Stainless steel Round, hot rolled annealed & Straightened bars, Alloys steel bright bars	72141090 72155090 72221111 72283000 72283019 72283029	UK, Latin, America, Germany
17.	SDPE carpolin shed	39269099	Europe, Africa, UK, France, Spain, Gulf

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Sr. No.	Product Name	HSN Code	Major Market for Products
18.	Brossing Tools	08207	Germany, French, Italy
19.	FG Billet, wire rod, Poland, Qst bars	72071920 72139990 72142090	Colombo, Tanzania, Djibouti
20.	Yoke	84281020	Germany
21.	Tablets	12119032	Egypt, Pakistan, USA, Bangladesh
22.	Paper mill mech.	8439	Germany, Thailand, America, Iran
23.	Boul	842199	China, USA
24.	Starter relays, Flashers, Electrical and Electromechanical Products	85364100	-
25.	CNC Micro Mill Machine	8459	Belgium
26.	Craft Paper	4805	Dubai, Saudi Arabia, China
27.	Role Bond Operators	84189900	Malaysia, Libya
28.	Plishing Machine		China, USA
29.	Plug Gauge, Ring Gauge, Slip Gauge	90173021 90173022 90173023	Germany, England
30.	Komatsu Construction & Mining Machinery	82090090	Japan, China, USA
31.	Auto Parts	87089990	China, USA, Slovakia
32.	WA long Dozer 8030 332/L0241, Link ARM RH, JRV0208, Steering tube S/A-APE 50 (1E000185)	84314930 87089400	United Kingdom, Italy
33.	Parts of Motor Vehicle	87082900	Thailand, Germany
34.	Auto Strain Gauge	85332119	Germany, Taiwan
35.	Auto Component	39023000	Denmark, Guinea, Pakistan
36.	Auto Parts	85112090	Spain
37.	Cans	95049090	Saudi Arabia
38.	Automobiles	87089900	Italy, Pakistan, Kenya, UAE, USA
39.	Bearing	73121090	SriLanka, Tehran
40.	Furniture	94018000	Nepal, UAE, Tanzania

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Sr. No.	Product Name	HSN Code	Major Market for Products
41.	Diesel forklift	84272000	Beira
42.	4S Auto Rikshaw	87089900	Egypt, Japan
43.	Plastic Films	39201099	China, Spain, Italy, Nepal, SriLanka
44.	Auto Parts	87089900	China, USA
45.	Auto Components 2 and 3 Wheelers	87141090	Bangladesh, Egypt, Colombia

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2.4 Top Exporting Products and Countries from District

Table 2.4.1 - Top 10 Exporting Products from District (FY 2022-23)

Sr. No.	HS Code	Product Description	Export Value (INR crore)	Major Importing Countries of Product
1.	87112029	Motorcycle (75-250 cc)	5305.85	Nigeria, Philippines, Uganda, Congo, Colombia, Kenya, Tanzania, Djibouti, Guatemala, Mexico
2.	87032120	Three-wheeled vehicles	1894.97	Somalia, Nigeria, Iraq, Peru, Cambodia, Mexico, Sudan, Ethiopia, Colombia, Djibouti
3.	90011000	Optical Fibers, Bundles & Cables	1195.69	USA, Italy, France, UK, Sweden, Germany, Spain, Virgin IS US, Belgium, Brazil
4.	30049099	Other Medicine	1014.91	USA, Philippines, Iraq, Hungary, France, Netherland South Africa, Tanzania, Kenya, Ghana
5.	84089010	Stationary engines >50 cc	705.18	China, Turkey, South Africa Italy, Germany, Korea, Singapore, UK, France Sweden
6.	2023000	Boneless meat of bovine animals	649.04	Malaysia, Russia, Indonesia, Egypt, Kazakhstan, Vietnam, Tunisia, Kyrgyzstan, Uzbekistan, Hong Kong
7.	87141090	Parts and accessories of motorcycle	566.80	Bangladesh, Colombia, Austria, Egypt, Germany, Sri Lanka, UAE, Peru, Iraq, Italy
8.	39206929	Sun/dust control film of other polyester	521.56	USA, Malaysia, China, Belgium, Korea, Netherland, Australia, Saudi Arab, Germany
9.	39202020	Plates sheets of polymers of propylene	499.57	USA, Germany, UK, Mexico, UAE, Colombia, Thailand, Korea, Kenya, Bangladesh
10.	39202090	3 wheeler chassis	348.35	USA, Mexico, Germany, Poland, Japan, Saudi Arabia, Brazil, UAE, Vietnam, UK

2.4.2 The below mentioned sections illustrates details of Top 10 exporting products from district and Top 10 exporting countries from district along with its export values.

Table 2.4.2 - Top 10 Exporting Products from District (FY 2023-24)

Sr. No.	HS Code	Product Description	Export Value (INR crore)	Major Importing Countries of Product
1.	87112029	Road Vehicles And Parts	7995	Nigeria, Philippines, Uganda, Uganda, Colombia, Peru
2.	30049099	Pharmaceutical Products	3697	U S A, Philippines, France Netherland, Hungary Iraq, Tanzania
3.	84089090	Boilers, Machinery And Mechanical Appliance, Nuclear Reactors,	2512	China, Germany, U S A Italy, South Africa, U K
4.	39206929	Plastics And Articles	1924	USA, China, Mexico, Germany
5.	90011000	Optical, Measureing , Medical & Similar Instruments & Parts	1427	USA, Italy, Australia, South Africa, Malaysia, Switzerland
6.	65061090	Electrical Machinery & Equipment & Parts	1368	UK, Belgium, Turkey, Greece, Italy, Spain
7.	2023000	Meat And Edible Meat Offal	1232	Malaysia, Russia, UAE, Egypt, Indonesia, Vietnam
8.	29061390	Organic Chemicals	952	USA, Netherlands, Algeria, Switzerland, Spain
9.	52010015	Cotton	942	Bangladesh, Chaina, Vietnam, Indonesia,
10.	40012200	Rubber And Articles	667	Germany, USA, Italy, Latvia, Brazil, France , UK, China

2.4.3 Top 10 Exporting Countries from District

Table 2.4.3 - Top 10 Exporting Countries from District (FY 2022-23)

Sr. No.	Country	Export Value (INR crore)	Key Products Exporting to the country
1.	USA	2896.64	Optical Fibers, Bundles & Cables, Sun/dust control film of other polyester, Other Medicine
2.	Nigeria	1972.42	Motorcycle (75-250 cc), Three-wheeled vehicles, Other antitubercular drugs

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Sr. No.	Country	Export Value (INR crore)	Key Products Exporting to the country
3.	Philippines	1465.10	Motorcycle (75-250 cc), Bodies for Vehicles, 3-Wheeled Vehicles Chassis
4.	Italy	838.78	Optical Fibers, Bundles & Cables, Nuclear reactors, boilers, machinery & mechanical appliances, Stationary engines >50 cc
5.	Germany	820.86	Nuclear reactors, boilers, machinery & mechanical appliances, Plates sheets of polymers of propylene, Part used on Agricultural/ Forestry Vehicles and Machinery
6.	Uganda	811.62	Motorcycle (75-250 cc), Antimalarial medicines, Other medicine
7.	UK	763.94	Parts of diesel/semi diesel engines, Ignition & other wiring sets, Alloy steel bars
8.	China	720.48	Stationary engines >50 cc, Plates sheets of polymers of propylene, Nuclear reactors, boilers, machinery & mechanical appliances
9.	UAE	683.62	Blended whiskey, Alloy steel bars, Meat of sheep
10.	Colombia	671.08	Motorcycle (75-250 cc), Parts and accessories of motorcycle, Three-wheeled vehicles

Source : Directorate General of Commercial Intelligence and Statistics (DGCI&S)

The below mentioned table depicts information of Top 10 exporting countries from district and export value for the **FY 2023-24**

Table 2.4.4 - Top 10 Exporting Countries from District (FY 2023-24)

Sr. No.	Country	Export Value (INR crore)	Key Products Exporting to the country
1.	U S A	2530	Road Vehicle Parts , Pharmaceuticals, Plastics Parts & Articles
2.	Nigeria	1589	Road Vehicle Parts
3.	Philippines	1183	Road Vehicle Parts , Pharmaceuticals, Plastics Parts & Articles, electrical , Meat
4.	China P Rp	1063	Boilers, Machinery And Mechanical Appliance, Plastics And Articles, Optical, Measuring, Medical & Similar Instruments & Parts , Glass & Glassware Cotton, Rubber And Articles Thereof
5.	Bangladesh Pr	932	Road Vehicles and Parts

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Sr. No.	Country	Export Value (INR crore)	Key Products Exporting to the country
			Cotton, Boilers, Machinery And Mechanical Appliance, Electrical Machinery & Equipment & Parts
6.	UAE	867	Road Vehicles and Parts Beverages, Spirits and Vinegar Meat And Edible Meat Offal Iron & Steel, Plastics And Articles Optical, measuring, Medical & Similar Instruments & Parts Electrical Machinery & Equipment & Parts
7.	Germany	842	Nuclear Reactors, Boilers, Machinery and Mechanical Appliance, Rubber, Plastics And Articles, Road Vehicles And Parts, Articles Of Iron & Steel
8.	Uganda	784	Road Vehicles and Parts, Pharmaceutical Products Plastics And Articles, Machinery and Mechanical Appliance
9.	U K	728	Electrical Machinery & Equipment & Parts Thereof; Sound & Nuclear Reactors, Boilers, Machinery and Mechanical Appliance Iron & Steel Plastics And Articles Thereof
10.	Italy	699	Boilers, Machinery ,Optical, measuring , Medical & Similar Instruments & Road Vehicles And Parts, Electrical Machinery & Equipment Organic Chemicals

Source : Directorate General of Commercial Intelligence and Statistics (DGCI&S)

2.5 Existing Export Units in district

The existing export units in district are as mentioned below,

Table 2.5.1 - Export Units in District

Sr. No.	Company Name	Sector	Product Name	Export Destination Country
1.	Endress + Hauser (I) Automation	Engineering	Level & Pressure measuring instrument	South Asian Countries, Europe, Australia, Malaysia
2.	Savera Auto Comps Pvt. Ltd.	Automobile	Ironing Board, Chair, Stools, Raskogtrolley, certain Rod Brackets	Southeast Asia, Europe, Australia, America, Gulf
3.	Varsha Plastic Industries	Plastic	Plastic Toys	Europe, Latin America

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Sr. No.	Company Name	Sector	Product Name	Export Destination Country
4.	APT Packaging Ltd (Formerly Anil Chemicals and Industries Ltd.)	Chemical	Multi-layer plastic tubes with caps	Europe, USA, Egypt
5.	Endurance Technologies Ltd.	Automobile	Suspension for 2 & 3 wheelers, Transmission for 2 & 3 wheelers, braking system for 2 & 3 wheelers	Latin America, Africa, USA
6.	Umasons Auto Compo Pvt. Ltd.	Automobile	Motorcycles Components	Germany, Thailand, Italy
7.	Specialty Polyfilms (I) Pvt. Ltd.	Chemical	PE cling film, Masking / Protective film, stretch / wrap film, PE protection film	USA, Spain, New Zealand, Belgium, Denmark, Sweden
8.	Nirlep Appliances Pvt. Ltd.	Engineering	Non-stick Cookware	USA, China, Italy, Turkey, Japan, North America
9.	Osborn Lippert (I) Pvt. Ltd.	Engineering	Polishing compounds, polishing Tools components, industrial brushes	Bangladesh, SriLanka, Germany, USA
10.	International Conveyors Ltd.	Engineering	PVC fire retardant antistatic conveyors belts	USA, Canada, SouthAfrica, Australia
11.	Garware Polyster Limited	Chemical	Film	Kenya, USA, Nepal
12.	R L Steels and Energy Ltd.	Engineering	Steel bars	USA, Colombia, Egypt
13.	Endress + HauserFlowtech (I) Pvt. Ltd.	Engineering	Flowmeters	Asia, Europe, Australia, Malaysia
14.	Endress+Hauser (I) Automation Instrumentation Pvt.Ltd.	Engineering	Level & Pressure measuring instrument	Asia, Europe, Australia, Malaysia
15.	Vinodrai Engineering Pvt.Ltd.	Engineering	Machine & Moulds for making plastic products	All Gulf Countries, Asia, Africa, Australia, Myanmar
16.	Jailaxmi Casting & Alloys Pvt.Ltd.	Engineering	Carbon steel billets, Stainless steel	UK, Latin, America, Germany

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Sr. No.	Company Name	Sector	Product Name	Export Destination Country
			Round, hot rolled annealed & Straightened bars, Alloys steel bright Bars	
17.	Laxmi Fab & Papers Pvt.Ltd	Engineering	SDPE carpolin shed	Europe, Africa, UK, France, Spain, Gulf
18.	Broach Technology (I) Pvt. Ltd.	Engineering	Brossing Tools	Germany, French, Italy
19.	Bhagalaxmi Rolling Mill Pvt. Ltd.	Engineering	FG Billet wire rod Qst bars	Colombo, Tanzania, Djibouti
20.	Laxmi Agni Components & Forging	Engineering	Yoke	Germany
21.	MI Pharma Pvt.Ltd.	Pharma	Tablets	Egypt, Pakistan, USA, Bangladesh
22.	Parason Machinery (I) Pvt. Ltd.	Engineering	Paper mill mech.	Germany, Thailand, America, South Iran
23.	Kirti Pressings Pvt. Ltd.	Engineering	Boul	China, USA
24.	BG LIn Electricals Ltd.	Electrical	Starter relays, Flashers, Electrical and Electromechanical Products	Italy, Taiwan
25.	Sky biotech Life Science Pvt. Ltd.	Pharma	Medicine	Kenya, Afghanistan
26.	Shilpin Machine Tools Pvt. Ltd.	Engineering	CNC micro mill Machine	Belgium
27.	Kaygaon Paper Mill	Agrobase	Craft Paper	Dubai, Saudi Arabia, China
28.	Clad Metal India Pvt. Ltd.	Engineering	Role Bond Eoperators	Malaysia, Libya
29.	Grind Master Machines Pvt. Ltd.	Engineering	Plishing Machine	China, USA
30.	K C Precision	Engineering	Plug Gauge, Ring Gauge, Slip Gauge	Germany, England
31.	Komal Enterprises	Engineering	Komatsu Construction & Mining Machinery	Japan, China, USA

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Sr. No.	Company Name	Sector	Product Name	Export Destination Country
32.	Sanjeev Auto Parts Manufacturers Pvt Ltd	Automobile	Auto Parts	China, USA, Slovakia
33.	Marathwada Auto Compo Pvt. Ltd.	Automobile	WA long Dozer 8030 332/L0241, Link ARM RH JRV0208, Steering tube S/A-APE 50 (1E000185)	United Kingdom, Italy
34.	Metalman Auto Pvt Ltd.	Automobile	Parts of Motor Vehicle	Thailand, Germany
35.	Newtek Electricals	Electrical	Current Transformer	Egypt, Germany, Spain, Vietnam
36.	Precision Power Products	Automobile	Auto Strain Gauge	Germany, Taiwan
37.	Savera Auto Component Pvt. Ltd.	Automobile	Auto Component	Denmark, Guinea, Pakistan
38.	Varroc Engineering Pvt Ltd	Automobile	Auto Parts	Spain
39.	Can Pack	Chemical	Cans	Saudi Arabia
40.	SKODA	Automobile	Automobiles	Italy, Pakistan, Kenya, UAE, USA
41.	NRB Chikalhana	Engineering	Bearing	SriLanka, Tehran
42.	NRB Waluj	Engineering	Bearing	SriLanka, Tehran
43.	Nil Kamal	Forest	Furniture	Nepal, UAE, Tanzania
44.	MAN Diesel & Turbo India Ltd	Automobile	Diesel forklift	Beira
45.	Bajaj Auto	Automobile	4S Auto Rikshaw	Egypt, Japan
46.	Cosmo Films	Chemical	Plastic Films	China, Spain, Italy, Nepal, SriLanka
47.	Injecto Plast	Automobile	Auto Parts	China, USA

2.6 Major Clusters in District

Below mentioned table illustrates major clusters in the district,

Table 2.6.1 - Major Clusters in District

Cluster Name	Address	Industry Sector	No. of Units	Investment (INR crore)
IIUS, Marathwada Auto Cluster	Plot No. P-174, MIDC Waluj, Chh.Sambhajinagar-431136,	Automobile	1285	81.35
MASSIA Auto components Cluster	C/o. MASSIA, Plot No. P-15, More Chowk, MIDC Waluj, Chh.Sambhajinagar-431136	Automobile	200	16.72
Deogiri Electronic Cluster	C/o. CMIA, Bajaj Bhavan, P-2, Railway Station Road, MIDC Industrial Area, Chh.Sambhajinagar- 431005	Electronic	18	43.58
Pratishthan Forging Cluster	Plot No. M-8, MIDC Waluj, Chh.Sambhajinagar-431136	Forging	60	6.84
Printing Cluster	CL-1, Chikalthana, Chh.Sambhajinagar-431006	Printing	250	16.34
Deogiri rubber cluster	Chh.Sambhajinagar	Rubber	-	7.08
Daulatabad Bakery Cluster	Daulatabad, Chh.Sambhajinagar	Food	30	4.97
Dream Soap Cluster	Bidkin, Chh.Sambhajinagar	Soap	25	4.46
Golden Value Fruit and Food Cluster	Chh.Sambhajinagar	Food Processing	35	5.00
Flameproof and Safety Equipment Cluster	Chh.Sambhajinagar	Industrial Safety	40	8.89
Food Processing Fruit Cluster	Sillod, Chh.Sambhajinagar	Food Processing	70	21.64
Ex-Servicemen Plastic Cluster	Chh.Sambhajinagar	Plastic	30	12.05
Farmcot Ginners and Millers Cluster	Pachod, Chh.Sambhajinagar	Agriculture	30	6.61

2.7 Major Industrial Units in the District

The list of major industrial units in the district is as mentioned below,

Table 2.7.1 - Major Industrial Units in District

Sr. No.	Name of Industry	Address	Product
1.	Ajanta Pharma Ltd.	31, MIDC, Chh.Sambhajinagar	Pharmaceutical Surgical Item
2.	Akar Tools Ltd	E-5, MIDC, Waluj, Chh.Sambhajinagar	Drop Forged hand tools
3.	Anurang Engineering Co. Pvt. Ltd.	Waluj, Chh.Sambhajinagar	Aluminium Pressure Die casting
4.	Chh.Sambhajinagar Beverages Ltd.	Waluj, Chh.Sambhajinagar	Beer Manufacturing
5.	Chh.Sambhajinagar Electricals Ltd	Gut No.120, Pangra, Paithan	Automobile Electrical Components
6.	Bajaj Auto Ltd	A-1, MIDC, Waluj, Chh.Sambhajinagar	Two-Wheeler, Auto Rickshaw
7.	Balkrishna Tyres Ltd	B-66, MIDC, Waluj, Chh.Sambhajinagar	Tyres
8.	BDA Ltd	6, MIDC, Chikalthana, Chh.Sambhajinagar	Liquor
9.	Birla Perruchini Ltd.	Waluj, Chh.Sambhajinagar	Nonmalleable cast iron
10.	Ceekay Daikin Ltd.	A- 4, MIDC, Chikalthana, Chh.Sambhajinagar	Clutch Disc
11.	Cosmo Film Ltd.	B-14/9, MIDC, Waluj, Chh.Sambhajinagar	Semi-finished product of Plastic
12.	Dur Valve India Pvt. Ltd.	F-57/58,MIDC, Waluj, Chh.Sambhajinagar	IC Engine valve
13.	Endurance Systems (I) Ltd.	K-120,MIDC, Waluj, Chh.Sambhajinagar	Clutch assemblies
14.	Endurance Transmission Systems (I)Pvt.Ltd	Waluj, Chh.Sambhajinagar	Clutch assembly's friction plate
15.	Foster India Ltd.	Waluj, Chh.Sambhajinagar	Beer
16.	Gangapur SSK Ltd.,	Raghunathnagar, Gangapur	Sugar
17.	Gangamai Sugar Ind. Ltd.	Ghatnandra, Sillod	Sugar
18.	Garware Polyster Ltd	Waluj, Chh.Sambhajinagar	Dimethyl Torephthoeddte
19.	Garware Polyster Ltd (Batch Plant)	Waluj, Chh.Sambhajinagar	Polyster Chips
20.	Jolly Board	J-6, Chikalthana, MIDC, Chh.Sambhajinagar	Soft Boards
21.	Bonatrans India Pvt. Ltd.	A-119, Shendra Five Star Industrial Area, Chh.Sambhajinagar	Auto Component

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Sr. No.	Name of Industry	Address	Product
22.	Garware Polyester Ltd (Film Plant)	Waluj, Chh.Sambhajinagar	Polyster Film
23.	Goodyear South Asia Tyre (P) Ltd	Waluj, Chh.Sambhajinagar	Tyres, Tubes & Flaps
24.	Greaves Cotton Ltd,	Waluj, Chh.Sambhajinagar	Diesel Engine
25.	Hi-Technology Transmission System Pvt. Ltd.	Waluj, Chh.Sambhajinagar	Part & Accessories for Locomotive
26.	Innotech Pharma Ltd	H-4, Raghunathnagar, Gangapur	Drug Intermediates
27.	International Combustion (I) Pvt. Ltd.	Waluj, Chh.Sambhajinagar	Helical Gear
28.	Johnson & Johnson Ltd.	Waluj, Chh.Sambhajinagar	Pharmaceuticals Surgical Item
29.	Lilasons Industries Ltd	H-5 To 7, Raghunathnagar, Gangapur	Beer
30.	Lupin Ltd.	Chikalthana, Chh.Sambhajinagar	Pharmaceuticals Item
31.	Maharashtra Distilleries Ltd.	Chikalthana, Chh.Sambhajinagar	Liquor
32.	Man Diesel India Ltd.	Waluj, Chh.Sambhajinagar	Diesel Generating sets
33.	Mouldcraft (Hindustan) Pvt. Ltd.	Waluj, Chh.Sambhajinagar	Plastic Films
34.	Nath Pulp & Papers Mill Ltd.	Paithan, Chh.Sambhajinagar	Craft Paper & News Paper
35.	Nath Seeds Ltd.	Itkheda, Chh.Sambhajinagar	Hybrid Veg. Seeds like Tomato
36.	NRB Ltd.	E-40, MIDC, Chikalthana	Needle Bearings
37.	Pepsico India Holding Pvt.Ltd.	Waluj, Chh.Sambhajinagar	Carbonated soft drink
38.	Saint Eknath Sugar Mill,	Paithan, Chh.Sambhajinagar	Sugar
39.	Shreya Lifesciences Pvt. Ltd.	Waluj, Chh.Sambhajinagar	Clinical Dextron
40.	Siemens Ltd.	Waluj, Chh.Sambhajinagar	EVH Circuit Breaker
41.	Skoda Auto (I) Pvt.Ltd.	E-76, MIDC, Waluj, Chh.Sambhajinagar	Motor Car
42.	Videocon Appliances Ltd.	Chitegaon, Chh.Sambhajinagar	Other Electrical
43.	Videocon International Ltd.	21 Km Stone, Chitegaon, Chh.Sambhajinagar	Microwave Ovens
44.	Varroc Engineering Pvt. Ltd.	K-101/102, MIDC, Waluj, Chh.Sambhajinagar	Magneto Assembly, CDI

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Sr. No.	Name of Industry	Address	Product
45.	Varroc Engineering Pvt. Ltd.	E-4, MIDC, Waluj, Chh.Sambhajinagar	Rubber Moulded Components
46.	Wipro Lighting Ltd, L-8,	Waluj, Chh.Sambhajinagar	Blubs & Tubes (GIS & FTL)
47.	Endress +Houser Flowtee (I) Pvt. Ltd.	M-174/175, MIDC, Waluj, Chh.Sambhajinagar	Precision Incl. Process control Ind.
48.	Endurance Systems (I) Pvt.Ltd.	E-92,MIDC, Waluj, Chh.Sambhajinagar	Shock absorbers
49.	Garware Polyester Ltd.	Pune Road, Post: Naigaon, Waluj, Chh.Sambhajinagar	Polyster Film
50.	Hindustan Petroleum Corporation	H-1, MIDC, Chikalthana.	LPG Bottling Plant
51.	J.K .Ansell (P) Ltd.	Waluj, Chh.Sambhajinagar	Chemicals
52.	Kaygaon Paper Mills Ltd.	Waluj, Chh.Sambhajinagar	Craft Paper
53.	Deogiri Forging Pvt.Ltd.	Waluj, Chh.Sambhajinagar	Machine precision components
54.	Sapna Home Products Pvt. Ltd.	Waluj, Chh.Sambhajinagar	P.P. Mats
55.	Osborn Lipper India Pvt. Ltd.	Waluj, Chh.Sambhajinagar	Polishing Tools
56.	Niton Valve (I) Pvt. Ltd.	Waluj, Chh.Sambhajinagar	Industrial Valve
57.	MASSO Automotive Pvt. Ltd.	Waluj, Chh.Sambhajinagar	Forgings
58.	Wockhardt Ltd.	Waluj, Chh.Sambhajinagar	Pharmaceutical Tablets & Injection
59.	Frigorifico Allna Ltd.	Georai Tanda, Chh.Sambhajinagar	Food Items
60.	Paschim Chemicals Pvt. Ltd.	Waluj, Chh.Sambhajinagar	Chemical Industrial/DsA
61.	FDC Ltd.	Waluj, Chh.Sambhajinagar	Medicines
62.	Neepaz V Forge (I) Ltd.	Waluj, Chh.Sambhajinagar	Forging
63.	Pravathi Prakashan Pvt. Ltd.	Waluj, Chh.Sambhajinagar	Newspaper printing
64.	Chh.Sambhajinagar Dist.Co-Op. Milk Ltd.	Waluj, Chh.Sambhajinagar	Processing of Milk
65.	Nath Biogene Ltd	Itkheda, Chh.Sambhajinagar	Seeds
66.	Tayo Lubrisids Pvt. Ltd.	Waluj, Chh.Sambhajinagar	Dairy Fibre
67.	Bijileen Electricals Pvt. Ltd.	MIDC, Waluj, Chh.Sambhajinagar	Electrical Items
68.	Badve Engineering Ltd.	Waluj, Chh.Sambhajinagar	Auto Components
69.	Dhood Compack Ltd.	Waluj, Chh.Sambhajinagar	HDPE Bags

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Sr. No.	Name of Industry	Address	Product
70.	Flexoplast Abrasives India Ltd.	Waluj, Chh.Sambhajinagar	Abbrasive
71.	Lombardini I Pvt.Ltd.	Waluj, Chh.Sambhajinagar	Engine Mfg.
72.	Crompton Greaves Ltd.	D2, MIDC, Waluj, Chh.Sambhajinagar	Electricals Transformer
73.	International Conveyers	Waluj, Chh.Sambhajinagar	PVC Conveyor Belt
74.	Maruti Ferto Chem Ltd.	Waluj, Chh.Sambhajinagar	Fertilizers
75.	BMC Electroplasts Pvt. Ltd.	Waluj, Chh.Sambhajinagar	Electrical Products
76.	Varsha Forging Ltd.	Waluj, Chh.Sambhajinagar	Forging
77.	Canpack I Pvt. Ltd.	Waluj, Chh.Sambhajinagar	Aluminium Cans
78.	Bharat Insulation Co. Pvt. Ltd.	Waluj, Chh.Sambhajinagar	Enamel Copper wire
79.	SABMiller Breaveries,	Waluj, Chh.Sambhajinagar	Beer
80.	Endurance Technologies Pvt. Ltd.	MIDC, Waluj, Chh.Sambhajinagar	Machine precision components
81.	Premier Transmission Ltd.	Waluj, Chh.Sambhajinagar	Fluid Coupling Geared Motors, Auto ancillaries, Auto gears, job work
82.	Rohit Surfacent	B-91, Waluj, Chh.Sambhajinagar	Detergent Cake Powder
83.	Dagger Master Tools	Waluj, Chh.Sambhajinagar	HSS & Carbide Micro Drills
84.	Forbes & Co. Ltd.	MIDC, Chikalthana, Chh.Sambhajinagar	Tools
85.	Anjani Food Products Pvt. Ltd.	MIDC, Chikalthana, Chh.Sambhajinagar	Maida Suji, Atta Brand
86.	Birla Precision Technologies Ltd.	MIDC, Chikalthana, Chh.Sambhajinagar	HSS Cutters, HSS Tap,
87.	Garware Industries Ltd.	MIDC, Chikalthana, Chh.Sambhajinagar	Mfg. of Biaxially oriented colored polyester film
88.	Garware Polyester Ltd.	MIDC, Chikalthana, Chh.Sambhajinagar	Mfg. of All types of laminated polyester film
89.	Garware Polyester Ltd.	MIDC, Chikalthana, Chh.Sambhajinagar	Mfg. of All types of Extrusion coated BOPP
90.	High Technologies Transmission (I) Pvt. Ltd.	K-226-7, MIDC, Waluj, Chh.Sambhajinagar	Clutch Assembly Parts thereof
91.	J K Ansell Ltd.	G-35-6, MIDC, Waluj, Chh.Sambhajinagar	Latex condoms
92.	Jhaveri Flexo India Ltd.	Gut No. 74, Pharola, Paithan , Chh.Sambhajinagar	Film/Cast PVC Film

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Sr. No.	Name of Industry	Address	Product
93.	L. G. Balakrishnan & Bros. Ltd.	Paithan , Chh.Sambhajinagar	Mfg. of Chain & Parts of There of Iron & Steel Chain
94.	Lokvikas Sugar Mills Ltd.	Gut. No.2, Georaj, Tq. Vaijapur, Dist. Chh.Sambhajinagar	Mfg. of White Crystal Sugar
95.	Microqual Tfchno Ltd.	15 Km. Stone, Gut No. 100, Pharola, Tq. Paithan	Mfg. of Repeater GSM
96.	Mukteshwar Sugar Mills Ltd.	Shendurwade, Dhamrori, Gangapur, Chh.Sambhajinagar	Mfg. of White Crystal Sugar
97.	Radiant Induschem Pvt. Ltd	.F-15, MIDC Area, Chikalthana, Chh.Sambhajinagar.	Warehousing of Agricultural Products with Refrigeration
98.	Radico Nv Distilleries Maharashtra Ltd.	Chikalthana, Chh.Sambhajinagar.	Mfg. of Industrial Alcohol Extra neutral
99.	Sterlite Infra-Tech Ltd.	Waluj, Chh.Sambhajinagar	Optic Fibre
100.	Sterlite Infra-Tech Ltd.	Waluj, Chh.Sambhajinagar	Glass Preform
101.	Sterlite Technologies Ltd.	Waluj, Chh.Sambhajinagar	Broad Band Access Network
102.	Asim Metals Pvt. Ltd.,	Waluj, Chh.Sambhajinagar	Table, Kitchen or Other Household articles and parts
103.	Chhatrapati Sambhaji Raje Sakhar Karkhana	Hussainpur, Chh.Sambhajinagar	Ethanol / Anhydrous Alcohol
104.	Diapers India Ltd.	Waluj, Chh.Sambhajinagar	Sanitary Towels and Tampons, Napkins and Napkin liners for Babies
105.	Dome Bell Investment Pvt. Ltd.	Waluj, Chh.Sambhajinagar	Automatic Data Processing Machines
106.	Endurance Technologies Pvt. Ltd.,	Waluj, Chh.Sambhajinagar	Shock Absorbers
107.	Endurance Transmissions Pvt. Ltd.,	Waluj, Chh.Sambhajinagar	Aluminium Pressure Die casting
108.	Fainger Leaser Valves Pvt.Ltd.	Waluj, Chh.Sambhajinagar	Safety relief valves
109.	Flexo Pack Industries Ltd.	Waluj, Chh.Sambhajinagar	Plates, Sheets, Oil and strips of other plastics
110.	Ghrishneswar Sahakari Sakhar Karkhana,	Chh.Sambhajinagar	Extract of Ethanol
111.	Greave Cotton Ltd.,	Waluj, Chh.Sambhajinagar	Internal combustion engines & parts
112.	Indo European Braveries Ltd.	Waluj, Chh.Sambhajinagar	Food preparation

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Sr. No.	Name of Industry	Address	Product
113.	Lok Vikas Sugar Mills Ltd.	Waluj, Chh.Sambhajinagar	Anhydrous Alcohol
114.	M&M Auto Industries Chh.Sambhajinagar Pvt.Ltd.	Waluj, Chh.Sambhajinagar	Precision metallic coil springs
115.	Parvati Agro Industries Ltd.	Waluj, Chh.Sambhajinagar	Industrial alcohol from fermented material
116.	Pepso India Holding Pvt. Ltd.	Waluj, Chh.Sambhajinagar	Soft drink, juices
117.	Rajkumar Engineering Pvt. Ltd.	Waluj, Chh.Sambhajinagar	Automatic data processing units
118.	Santosh Alloy Pvt. Ltd.	Waluj, Chh.Sambhajinagar	Iron and non-alloy steel ingots
119.	Sapna Home Products Pvt. Ltd.	Waluj, Chh.Sambhajinagar	Polypropylene
120.	Sharp Industries Ltd.,	Waluj, Chh.Sambhajinagar	Flexible printed laminates
121.	Siemens Ltd.	Waluj, Chh.Sambhajinagar	Current transformers
122.	Sun Herbo Sereiods Pvt. Ltd.	Waluj, Chh.Sambhajinagar	16 DPA(16-D hydro pregnenolone acetate)
123.	The Maharashtra State Co-Op.	Waluj, Chh.Sambhajinagar	Mix granulated fertilizers
124.	Vijay Steel Industries Ltd.	Waluj, Chh.Sambhajinagar	Hot Roll products
125.	Vishwanath Textile Mill Ltd.	Waluj, Chh.Sambhajinagar	Polyster Suiting
126.	Yog Cement	85, Pharola, Chh.Sambhajinagar	Paper products
127.	ADDR Poly Containers Ltd.	Waluj, Chh.Sambhajinagar	Poly container
128.	Adeep Roloform Ltd.	Waluj, Chh.Sambhajinagar	Automobile components
129.	Air liquid Waste India Pvt. Ltd.	Waluj, Chh.Sambhajinagar	Nitrogen gas
130.	Ajanta Sugar Industries Ltd.	Waluj, Chh.Sambhajinagar	Sugar
131.	Chinar Distilleries & Braveries	Chh.Sambhajinagar	Beer
132.	Colgate Palmolive India Ltd.	Waluj, Chh.Sambhajinagar	Calcium Hydrogen Orthophosphate
133.	Datta Krupa Sugar Mills Ltd.	Waluj, Chh.Sambhajinagar	Sugar
134.	Deccan Bottling & Distilling	Waluj, Chh.Sambhajinagar	undenitrates ethyl alcohol
135.	Deepak Sugar Mill Ltd.	Waluj, Chh.Sambhajinagar	Refining of sugar

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Sr. No.	Name of Industry	Address	Product
136.	Deogiri Eco Pan I. Pvt. Ltd.	Waluj, Chh.Sambhajinagar	Particle board from agro waste
137.	Devgiri Pannel Board P Ltd.	Waluj, Chh.Sambhajinagar	Particle board from agro waste
138.	Devgiri Sugar Mills Ltd.	Waluj, Chh.Sambhajinagar	Industrial alcohol
139.	Devi Dakshani Sugar Mills Ltd.	Waluj, Chh.Sambhajinagar	Sugar
140.	Dhanuka Petro Chem	Waluj, Chh.Sambhajinagar	Ethanol, indl. Alcohol
141.	Everest Kanto Cylinders Ltd.	Waluj, Chh.Sambhajinagar	High pressure cylinders
142.	Forbes Cambell & Co Ltd.	Waluj, Chh.Sambhajinagar	Goggles
143.	Forbes Tinstey Co. Pvt. Ltd.	Waluj, Chh.Sambhajinagar	Other instruments
144.	Gaps Power & Infrastructure Pvt.Ltd.	Waluj, Chh.Sambhajinagar	Power generation based on biomass
145.	Giraja Steel Pvt.Ltd.	Waluj, Chh.Sambhajinagar	Mild steel ingots
146.	Indo European Braveries Ltd.	Waluj, Chh.Sambhajinagar	Undenatured ethyl
147.	Indo European Braveries Ltd.	B 74-2, MIDC, Waluj	Mineral water, Horticulture products
148.	J B Forge I Pvt. Ltd.	Waluj, Chh.Sambhajinagar	Forged parts
149.	Jadhav Sugar Mills Ltd.		Sugar
150.	Jagjeet Industries	Waluj, Chh.Sambhajinagar	Liquor
151.	Jai Ambika Sugar Mills Ltd.,	Waluj, Chh.Sambhajinagar	Sugar
152.	Jai Kishan Sugar Mills Ltd	Waluj, Chh.Sambhajinagar	Sugar
153.	Kalapi Flexible Containers Ltd	MIDC, Chikalthana,	Container
154.	Kashivishwar Sugar Mill Ltd.,	Waluj, Chh.Sambhajinagar	Sugar
155.	Kaygaon Paper Mills Ltd.,	Kaygaon, Chh.Sambhajinagar	Un coated craft Paper
156.	Konkan Agro Marine Industries	Waluj, Chh.Sambhajinagar	Alcohol
157.	Mallikarjun Petro Chem Pvt.Ltd.	Waluj, Chh.Sambhajinagar	Alcohol
158.	Mangalam Products Ltd.	Waluj, Chh.Sambhajinagar	Chewing gum
159.	Marathwada Auto Com Pvt.Ltd.	Waluj, Chh.Sambhajinagar	Auto parts
160.	Maruti Spin Tech Ltd.	Waluj, Chh.Sambhajinagar	Cotton yarn

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Sr. No.	Name of Industry	Address	Product
161.	Mediators & Ajanta Securities Pvt.Ltd.	Waluj, Chh.Sambhajinagar	Polyethylene polycarbonate resin
162.	Mediators & Ajanta Securities Pvt.Ltd.	Waluj, Chh.Sambhajinagar	Polyethylene polycarbonate resin
163.	Nortech India Ltd.	Waluj, Chh.Sambhajinagar	Photograph design
164.	Pepsico India Holdings Pvt.Ltd.	Waluj, Chh.Sambhajinagar	Non-alcohol breweries
165.	Power Flow Limited	Waluj, Chh.Sambhajinagar	Insulated cables
166.	Pranav Agro Tech Industries	Waluj, Chh.Sambhajinagar	Fuel ethanol
167.	Pratishthan Sugar Mill Ltd.	Waluj, Chh.Sambhajinagar	Sugar
168.	Pravika Petro Chemicals	Waluj, Chh.Sambhajinagar	Ethanol
169.	Parvathi Distilleries Pvt Ltd.	Waluj, Chh.Sambhajinagar	Beer
170.	Rucha Engineering Pvt. Ltd.	Waluj, Chh.Sambhajinagar	Forged and moulded parts for auto industries
171.	Rukmani Metals & Gaseos Ltd.	Waluj, Chh.Sambhajinagar	Oxygen
172.	Sagar Wine Mfg.	Waluj, Chh.Sambhajinagar	Spirit
173.	Divya Foods	Waluj, Chh.Sambhajinagar	Flour milling
174.	Tirupati Foods And Beverages	Waluj, Chh.Sambhajinagar	Grain milling other than wheat, rice and dal

2.8 Key Issues in Export

Below mentioned table illustrates category wise key issues observed in export of the district,

Table 2.8.1 - Key Issues in Export

Category	Issues	Relevant Government Authority
Regulatory	To resolve export queries related to all concern departments (DIC, Agriculture, GST, Financial institution, Export agencies, etc.), coordination of all concern departments should be done through Single Window System and Helpdesk, ODOP facilitation center should be made available for it.	Central and State Government Authorities
	Local custom clearance of Export goods.	
	Availability of ODOP facilitation center at district level.	State Government and District Authorities
Institutional Support	Training program should be conducted to know the latest updates in foreign trade policies.	Central and State Government Authorities

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Category	Issues	Relevant Government Authority
	Export awareness seminars/ workshops/ trainings should be organized for businessmen/ farmers/ industrialists.	District Authorities
	Interactions with ICD's and industries/ entrepreneurs.	
	Institutions of relevant export promotion education /training course.	
	Curriculum preparation for Export Promotion.	
	Study tours should be organized in various countries to know the latest technical advancements in developed countries.	
	Information of organic and residue free farming and related schemes should be made available.	EPC and State Government Authorities
Promotion and Awareness	Organizing trade fairs, Buyer-Seller meets.	Central and State Government Authorities
	Promotion of Export promotion online portal, Information dissemination through Export Guidebook, ODOP booklet.	District Authorities
	To resolve export related and other issues of importance, interaction with the central agencies (DGFT, Customs and others) and state government offices should be carried out.	
	Interactions with EPC's and entrepreneurs.	
	Farmer producing company formation.	
	Organizing seminars, exhibitions/Haat, Buyer seller meet.	
	Export awareness/sensitization for budding entrepreneurs and newly developed units.	
	ODOP cluster development.	
	Annual calendar for events like Buyer-Seller Meet, Trade Exhibition, Capacity building training, etc.	
	Designing, Branding, marketing, and technical expertise for ODOP.	
	ODOP promotion at Railway Station.	
	ODOP Gift Hamper.	
Use of Social Media Platform for ODOP promotion.		
Industrial Infra	A substantial volume of district's export is carried out through indirect channels of export like CHA or export houses.	Central, State Government and District authorities
	Skill development and employment generation.	District Authorities
	Container unavailability at ICD, Maliwada.	
	Warehouse and Cold storage facility.	

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Category	Issues	Relevant Government Authority
	Reduction in electricity per unit rates - W.r.t. electricity, current per unit rate of electricity is high compared to other states; considering it, per unit rate should be reduced.	State Government Authorities
	To maintain export quality of products, testing facilities, Material Testing, UV testing, certification labs and calibration facilities, etc. are mandatory requirements for exports and should be made available.	
	Requirement of Design Centre/Common facility Centre.	
	Requirement of Common Effluent Treatments plants.	State Government and District Authorities
	Unavailability of adequate mango product processing and export infrastructure ((testing lab and packing house facilities) in the district.	State Government and District Authorities
	Requirement of Export Marketing cluster including common facilities like testing labs, warehouses, cold storages, and country and product specific export license issuing authorities for micro, small, and medium enterprises	Central Government, State Government and District Authorities
	Requirement of sector specific EPC's offices in the district	Central Government, State Government and District Authorities
Logistic Infra	Unavailability of fast laning transportation and limited transportation connectivity in existing MIDC areas leads delay in delivery and adversely impacting overall growth of the district.	Central, State Government and District Authorities
	Adequate transportation facilities should be made available.	
	Infrastructure facilities development of Samruddhi Mahamarg project	
	Air Cargo facility	
	Dedicated freight corridor	
	Improvement in Road transportation facilities.	
	Unavailability of containers at ICD, Maliwada.	
Finance	To boost export of the district, credit facilities with extremely competitive rates of interest should be given to exporters.	Central Government Authorities
	For Import-Export business transactions through banks special permission needs to be availed from RBI.	
	Foreign exchange facility should be available in the district.	
	To promote export on agrobases products sector specific reduction/exemption in income tax should be given.	
	As a standard export process (direct/indirect) transport, logistics, cargo expenses have to be	Central and State Government Authorities

Category	Issues	Relevant Government Authority
	paid in advance which is very high compared to cost of production. Considering freight is an important factor in the price of the export product, the government should provide exemption/ reduction on the freight for the exporters.	
Agriculture Sector	Information of organic and residue free farming and related schemes should be made available.	State Government Authorities
	More cold storage facilities are required in the district.	
	The testing facilities for pesticide residue are required to be set up in the district.	
	The maximum export carried out in the district is not being exported by the farmers directly, but by the custom houses/ traders. In this process ultimately all the available government benefits (commercial, etc.) goes to custom houses/ traders whereas the farmer producing the export quality product does not get any benefit.	Central and State Government and District Authorities
	Lack of dissemination of knowledge on development of new varieties, value added products as per requirement of the buyers' market is major challenge.	
	Efforts to increase cultivation area of kesar mango in the district.	State Government and District Authorities
Lack of specialized knowledge considering agriculture product export business.	Central and State Government and District Authorities	

2.9 Export Promotion Initiatives by District

2.9.1 Formation of DEPC (District Export Promotion Council)

The Government of Maharashtra has notified the District Export Promotion Council (DEPC) in the state. The District Export Promotion Council (DEPC) constituted under the Chairmanship of District Collector. The Task Force Committee constituted under the Chairmanship of General Manager, District Industries Centre (DIC).

The broad role of District Export Promotion Council (DEPC) is as mentioned below,

- ▶ Preparation of District Export Action Plan for 5 years
- ▶ Co-ordination with DGFT, EPCs and Associations for export promotion
- ▶ Promotion of GI, ODOP and Handicraft, Agri and Horticulture products
- ▶ Identify diversification opportunities for exports
- ▶ Preparation of export database with help of DGFT

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- ▶ Hold meetings of District Export Promotion Council (DEPC), Trade fairs and B2B meetings
- ▶ Ensure availability of infrastructure at district level such as warehousing, cold storage, marketing, R&D and testing laboratories etc.
- ▶ Availability of export credit for exporters
- ▶ Grievance redressal mechanism at district level

The details of DEPC meetings and outreach programs of district are as mentioned below,

Table 2.9.1 - DPEC Meetings and Outreach Programs

Sr. No.	Date	DEPC meetings/Outreach Program Details
1.	23.12.2020	DEPC Meeting – Formation of DEPC and Task force committee
2.	30.01.2021	Outreach Programm was held in association with Joint Director of Industries, Chh.Sambhajinagar, DIC Chh.Sambhajinagar and Industrial Associations of Chh.Sambhajinagar
3.	31.08.2021	DEPC Meeting – District Export Action Plan discussion
4.	24.09.2021	Exporter's Conclave – The event was organized to showcase export potential of the district and panel discussions for issues faced by exporters and strategies to improve export scenario of the district
5.	10.12.2021	Launch of Export Guidebook prepared by EY Maharashtra Export Team by Shri. Subhashji Desai, Hon'ble Minister of Industries, GOM and Export Commissioner, GOM and other dignitaries.
6.	22, 23-09-2022	Export Conclave –Two-day district level mega event was organized for Investment Promotion, Ease of Doing Business (EODB), Export and One District One Product (ODOP). More than 200+ participants attended the workshop. 14 leading organizations product exhibition stalls were setup in the event.
7.	21.06.2023	DEPC Meeting – Discussion on setting up marketing export cluster for boosting exports and facilitating export from small and micro enterprises.
8.	09.03.2024	District Investor Summit – to Attract Investments in the district
9.	30.07.2024	IGNITE Maharashtra 2024 – Awareness on Government Initiatives and schemes

3 District Export Promotion Strategy

3.1 Diversification Opportunities for ODOP and GI Products

The key diversification markets for the export of the district are Dominica, Iraq, Mexico, Djibouti, Colombia, Bangladesh, Netherland, Ireland, and Hong Kong. The below mentioned table illustrates diversification opportunities for ODOP and GI products of the district,

Table 3.1.1 - Diversification Opportunities for GI and ODOP Products

Sr. No.	Product Name	HSN	Sector	Diversification Opportunities
1.	Marathwada Kesar Mango	08045020	Agriculture	Netherland, Ireland, Hong Kong, Switzerland, Belgium, Thailand, Sweden, France, Norway, Australia
2.	Auto Component	87112029	Automobile	Dominica, Iraq, Mexico, Djibouti, Peru, Ecuador, UAE, Cameroon, Argentina, Liberia
		87089900		Colombia, Mexico, Bangladesh, Honduras, Nigeria, Sweden, Thailand Canada, Ghana, Kenya

Source: Directorate General of Commercial Intelligence and Statistics (DGCI&S)

3.2 Diversification Opportunities for other Prominent Products

Table 3.2.1 - Diversification Opportunities for other Prominent Products

Sr. No.	Product Name	HSN	Sector	Diversification Opportunities
1.	Paithani Sarees and Fabrics	50072090	Textile	Germany, France, Sri Lanka, European Union, Japan, Hong Kong, Tunisia, Korea Republic, Madagascar, China
		50072010		Nepal, Hong Kong, Japan, Bhutan, Aruba, Indonesia, Tunisia, Czech Republic, Egypt
		50079010		Singapore, United Arab Emirates, Qatar, Belgium, Germany, Sri Lanka, Netherland, Italy, European Union, Vietnam
2.	Himroo shawl	62142010	Textile	Oman, Afghanistan, Italy, Spain, European Union, Japan, China, Germany, Korea Republic, Switzerland
		62141020		Gambia, South Africa, USA, Turkey, Guinea, Nigeria, European Union, Hong Kong, China, Italy
		62149050		Sri Lanka, Greece, Belgium, Japan, Saudi Arabia,

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Sr. No.	Product Name	HSN	Sector	Diversification Opportunities
		62149060		Switzerland, Finland, Portugal, Israel, Denmark USA, Germany, Spain, Uganda, Somalia, European Union, Madagascar, UK, Japan, Italy
3.	Maize	10059000	Agriculture	Bhutan, Saudi Arabia, Oman, Vietnam, European Union, Mexico, Korea Republic, Egypt, Spain, Netherland

Source: Directorate General of Commercial Intelligence and Statistics (DGCI&S)

3.3 Export Promotion Strategy

Below mentioned table illustrates district requirements, strategy categorization and recommended strategies,

Strategy Category Types:

- ▶ Short Term (0 to 2 yrs.)
- ▶ Medium Term (3 to 5 yrs.)
- ▶ Long Term (5 to 10 yrs.)

Table 3.3.1 - Export Promotion Strategy

Category	Strategy Time Frame	District Requirement	Export Promotion Strategy	Relevant Govt. Authority
Regulatory	Short Term	To resolve export queries related to all concern departments (DIC, Agriculture, GST, Financial institution, Export agencies, etc.), coordination of all concern departments should be done through Single Window System and Helpdesk should be made available for it.	Setting up DIC as District Export Hub and work as integrated, centralize helpdesk.	Central, State Government and District Authorities
		Local custom clearance of Export goods.		
		Availability of ODOP facilitation center	ODOP facilitation center should be made available	State Government and District Authorities
Institutional Support	Short Term	Training program should be conducted to	Training program should be arranged by DGFT and EPC's	Central and State

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Category	Strategy Time Frame	District Requirement	Export Promotion Strategy	Relevant Govt. Authority	
		know the latest updates in foreign trade policies.		Government Authorities	
		Export awareness seminars/ workshops /trainings should be organized for businessmen/ farmers/ industrialists.	Seminar to be conducted by DGFT, EPC's (APEDA, etc.) and handholding by DIC.	District Authorities	
		Interactions with ICD's and industries/ entrepreneurs.	Coordinate and promote exports in coordination with ICD's and industries/ entrepreneurs.		
	Short Term	Institutions of relevant export promotion education /training course.	Identification of Institutions relevant for export promotion.		
		Curriculum preparation for Export Promotion	Preparation of curriculum for short term and long-term export-oriented courses in coordination with identified institutes.		
		Study tours should be organized in various countries to know the latest technical advancements in developed countries.	Central and State Government concern agencies should organize study tours and special incentives should be given for visitors.		State Government Authorities
		Information of organic and residue free farming and related schemes should be made available.	EPCs should organize sector specific knowledge sharing sessions.		EPC and State Government Authorities
	Promotion and Awareness	Short Term	Organizing trade fairs, Buyer-Seller meets.	Setting up DIC as District Export Hub and which will work as integrated, centralize helpdesk.	Central and State Government Authorities
			Promotion of Export promotion online portal, Information dissemination through Export	Promotion of online portal at district level – Interactions with Industry associations.	District Authorities
				Information dissemination through	

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Category	Strategy Time Frame	District Requirement	Export Promotion Strategy	Relevant Govt. Authority
		Guidebook, ODOP booklet.	Export guidebook and ODOP booklet.	
			Publicity through news and social media about export potential of the district.	
		To resolve export related and other issues of importance, interaction with the central agencies (DGFT, Customs and others) and state government offices should be carried out.	Coordination with central agencies (DGFT, Customs and others) and state government offices.	
		Interactions with EPC's and entrepreneurs.	Coordinating interactions/ seminars with EPC's and entrepreneurs.	
		Farmer producing company formation	Organizing farmers producing companies for agro processing units.	
		ODOP cluster development.	Promotion of ODOP cluster development.	
		Annual calendar For events like Buyer-Seller Meet, Trade Exhibition, Capacity building training, etc.	Maintaining Annual calendar for events like Buyer- Seller Meet, Trade Exhibition, Capacity building training, etc.	
		Designing, Branding, marketing, and technical expertise for ODOP.	Identification of institutes for designing, Branding, marketing, and technical expertise of ODOP.	
		ODOP promotion at Railway Station	ODOP promotion at Railway Station Through banner/ stall display at the main platform	
		ODOP Gift Hamper.	Create ODOP Gift Hamper.	
		Use of Social Media Platform for ODOP promotion.	Use of social media Platform like Whatsapp, Facebook, for ODOP promotion.	

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Category	Strategy Time Frame	District Requirement	Export Promotion Strategy	Relevant Govt. Authority
	Medium Term	Organizing seminars, exhibitions/Haat, Buyer sellers meet	Organizing Seminars and exhibitions/Haat for entrepreneurs - This activity would be an ongoing activity.	
			Organizing Buyer seller meet for entrepreneurs - This activity would be an ongoing activity.	
	Long Term	Export awareness/ sensitization for budding entrepreneurs and newly developed units	Sensitization by organizing seminars and exhibitions for budding entrepreneurs and newly developed units in due course of time - This activity would be an ongoing activity.	
Industrial Infra	Short Term	A substantial volume of district's export is carried out through indirect channels of export like CHA or export houses.	Central, State Government and District concern authorities should plan long term policy to resolve this issue as it is directly impacting economy of the district as well as the producer/farmer/businessman.	Central, State Government and District Authorities
		Skill development and employment generation	Indo German Tool, CIPET – Skill development and Employment generation.	District Authorities
		Container unavailability at ICD, Maliwada	The container availability issue should be resolved at ICD, Maliwada by interacting with the concern authorities.	
		Warehouse and Cold storage facility.	Considering agro based of the district Warehouse and Cold storage facilities should be established in rural areas.	
		Availability of design centre/ common facility Centre for Auto components.	The concerned authorities should ensure availability of design centre/ common facility Centre for Auto components,	State Government and District Authorities

Chh.Sambhajinagar District Export Action Plan

Category	Strategy Time Frame	District Requirement	Export Promotion Strategy	Relevant Govt. Authority
		Unavailability of adequate mango product processing and export infrastructure (testing lab and packing house facilities) in the district.	The concerned agencies should ensure availability of mango product processing infrastructure and subsequent export infrastructure including testing lab and packing house in the district.	
		To maintain export quality of products, testing facilities, Material Testing, UV testing, certification labs and calibration facilities, etc. are mandatory requirements for exports and should be made available.	To maintain export quality of the products below mentioned facilities and measures are of prime importance and should be made available, <ul style="list-style-type: none"> ▶ Testing Facilities ▶ U.V. Testing ▶ Packaging ▶ Certification Also, sector specific R&D facilities should be made available to boost export of the district.	State Government Authorities
		Requirement of Design Centre/Common facility Centre.	Considering growing potential of export in the district, this activity should be expedited.	State Government Authorities
		Requirement of Common Effluent Treatments plants.	The district concern authorities should insist for CETP.	District Authorities.
	Medium Term	Reduction in electricity per unit rates - W.r.t. electricity, current per unit rate of electricity is high compared to other states. Considering it, per unit rate should be reduced	The concern State government agency should review current per unit rate of electricity as it is high compared to other states. The reduction in per unit rate will help in reduction in production cost.	State Government Authorities
		Requirement of Export Marketing cluster including common facilities like testing labs, warehouses, cold storages, and country and product specific export license issuing authorities	To boost the export of the district and to cater export needs of micro, small, and medium enterprises, Export Marketing cluster shall be formed with common facilities like testing labs, warehouses, cold storages, and	Central Government, State Government and District Authorities

Chh.Sambhajinagar District Export Action Plan

Category	Strategy Time Frame	District Requirement	Export Promotion Strategy	Relevant Govt. Authority
		for micro, small, and medium enterprises	availability of country and product specific export license issuing authorities.	
		Requirement of sector specific EPC's offices in the district	Most of the EPC's offices are at metro cities. Setting up sector specific EPC's offices in the district will help to boost export of the district.	Central Government, State Government and District Authorities
Logistic Infra	Short Term	Unavailability of fast laning transportation and limited transportation connectivity in existing MIDC areas leads delay in delivery and adversely impacting overall growth of the district.	Road transportation facilities should be improved (conversion of existing highways into multi- laning, quality of roads, etc.).	Central, State Government and District Authorities
		Adequate transport facilities should be made available.	Rail connectivity is available, availability of green corridor, frequency and goods transport facility should be improved by railway department.	
		Samruddhi Mahamarg project.	The Industrial node is being developed as part of the Samruddhi Mahamarg project.	
		Air cargo facility	Air cargo facility should be started on priority.	
	Medium Term	Dedicated freight corridor (DFC)	Dedicated freight corridor (DFC) to boost export in the district.	
		Unavailability of containers at ICD, Maliwada.	The concern authorities should discuss with the concern transporters for resolution of the issue and ensure that exporters should get containers available at ICD, Maliwada.	
Finance	Short Term	To boost export of the district, credit facilities with extremely	To compete with global export market, exporters need credit facilities with extremely	Central Government Authorities

Chh.Sambhajinagar District Export Action Plan

Category	Strategy Time Frame	District Requirement	Export Promotion Strategy	Relevant Govt. Authority
		competitive rates of interest should be given to exporters.	competitive rates of interest.	
		For Import-Export business transactions through banks special permission needs to be availed from RBI.	To ease export activities and boost the export of the district, every district should have this facility available. The concern authorities should evaluate feasibility for the same.	
		Foreign exchange facility should be available in the district.		
		As a standard export process(direct/indirect) transport, logistics, cargo expenses have to be paid in advance which is very high compared to cost of production. Considering freight is an important factor in the price of the export product, the government should provide exemption/ reduction on the freight for the exporters.	Subsidizing the transportation/freight cost could help farmers in exporting directly as this is the biggest impediment for them.	Central and State Government Authorities
	Medium Term	To promote export on agrobase products sector specific reduction/exemption in taxes should be given.	Considering agro processed export in the district it is required.	Central Government Authorities
Agriculture Sector	Short Term	Information of organic and residue free farming and related schemes should be made available.	The EPC and Government authorities should plan knowledge sessions to provide information on organic farming and schemes available for it.	State Government Authorities

Chh.Sambhajinagar District Export Action Plan

Category	Strategy Time Frame	District Requirement	Export Promotion Strategy	Relevant Govt. Authority
		<p>The maximum export carried out in the district is not being exported by the farmers directly, but by the custom houses/ traders. In this process ultimately all the available government benefits (commercial, etc.) goes to custom houses/ traders whereas the farmer producing the export quality product does not get any benefit.</p> <p>Lack of dissemination of knowledge on development of new varieties, value added products as per requirement of the buyers' market is major challenge.</p>	<p>Information dissemination is the main impediment and needs to be regular and comprehensive. It should cover all areas like technological advancement in seeds, varieties, various State and Central Government Supports, Agri Import-Export Fact, Import-Export Rules, documentary compliances, Quality Certifications, Cargo Facilities, Schedule, Rent/Freight, logistics, etc. Beneficial for the exporters if it should be available in local language Marathi and international language English.</p> <p>To achieve the above, fully functional facilitation center in the district is essential. It could provide market intelligence like pricing, demands, contacts of purchasers, logistics and other costs etc.</p>	Central and State Government Authorities
		Efforts to increase cultivation area of kesar mango in the district.	The concerned agencies should emphasize to increase cultivation area of kesar mango in the district.	State Government and District Authorities
		Lack of specialized knowledge considering agriculture product export business.	The agriculture exporter business requires specialized knowledge of the process since the product has to undergo from seeding to harvest, branding, packing, storage, cooling chain, transport, logistics, etc.; such specialized knowledge is lacking on the part of the	Central and State Government Authorities

Chh.Sambhajinagar District Export Action Plan

Category	Strategy Time Frame	District Requirement	Export Promotion Strategy	Relevant Govt. Authority
			farmer. Also, the market intelligence knowledge for export product pricing, requirements of the export market, demand, etc. is lacking with the farmers. To enhance it training sessions should be arranged by Central, State Government and District Authorities which will in turn boost export of the district.	
	Medium Term	More cold storage facilities are required in the district.	Considering growing exports of agro based and food processed/ perishable products in the district, the authorities should plan to have more cold storage facilities in the district.	State Government Authorities

3.4 Key Department Contacts

- ▶ **Export Commissioner and Development Commissioner (Directorate of Industries),**
Address: New Administrative Building, Madam Cama Road, Opp. Mantralaya, Mumbai-400032.
Email: didci@maharashtra.gov.in
Phone: (022)-22028616

- ▶ **Joint Director of Industries, Chh.Sambhajinagar region**
Address: Vikas Bhavan, 2nd Floor, Adalat Road, Chh.Sambhajinagar-431001.
Email: diroChh.Sambhajinagar@maharashtra.gov.in
Phone: (0240)-2331105

- ▶ **General Manager, District Industries Centre, Chh.Sambhajinagar**
Address: Opp. MTDC, Station Road, Chh.Sambhajinagar-431001
Email: didic.Chh.Sambhajinagar@maharashtra.gov.in
Phone: (0240)-2330691/ 2331136

- ▶ **Industry Association Contact List**

Table 3.4.1 - Industry Association Contact List

Sr. No.	Name of Association	Contact Person	Contact Number
1.	Marathwada Association of Small-scale Industries and Agriculture, Chh.Sambhajinagar	Mr. Chetan Raut	0240-2564330
2.	Chamber of Marathwada Industries and agriculture, Chh.Sambhajinagar	Mr. Arpit Save	0240-2333029
3.	Confederation of Indian Industry	Mr Sunil Kirdak	9822557085

